NEXUS

SJ Research and Cumana

NEXUS

GIVING YOU THE TIME TO TEACH

SJ RESEARCH AND CUMANA

WORKING TOGETHER FOR YOUR FUTURE

SJ Research recently signed a joint marketing agreement with Cumana for the manufacture and distribution of their current range of educational products.

SJ Research will be building on their experience of Nexus ATM Networking, accelerating their development of ATM products for both education and the emerging commercial markets. This will ensure that education benefits from the huge investment in this new technology. It is our intention to distribute these new exciting products and their derivatives to the educational market through Cumana. A number of sales and support staff from SJ Research are joining Cumana so do not be surprised if you get the same person on the phone!

WHAT THIS ALLIANCE MEANS FOR YOU

■ New orders & sales enquiries

From the 1st of February 1995 all orders for SJ Research equipment should be placed direct with Cumana at the following address, or through one of the SJ Support Centres

Cumana Limited
Pines Trading Estate
Broad Street
Guildford
Surrey GU3 3BH

Any orders placed before the end of January 1995 should be sent to SJ Research in Cambridge as normal.

■ Quotations

All existing valid quotations from SJ Research will be honoured by Cumana.

■ Technical support hotline

This service will be available as normal through a new telephone number of (01638) 721175

■ Warranty repairs

SJ Research will be supplying a full warranty hardware support service from its Cambridge office for all equipment supplied before the end of January 1995. Please contact the support hotline on (01638) 721175 if you think you may have a fault with some of your equipment and they will make the necessary arrangements.

■ Repairs outside warranty

If you require repairs to any SJ Research equipment which is outside the warranty period please contact Cumana on (01483) 503121.

■ Maintenance contracts

SJ Research will be supplying a full maintenance support service from its Cambridge office for all equipment under contract before the end of January 1995. Please contact the support hotline on (01638) 721175 if you think you may have a fault with some of your equipment and they will make the necessary arrangements.

■ Additional enquires

If there is any additional information you would like to know please contact SJ on (01223) 416715 or Cumana on (01483) 503121

Any concerns?

If you have any concerns about these changes which you would like to discuss please do not hesitate to contact Kim or Neil Spence-Jones, Joint Managing Directors of SJ Research, on Cambridge (01223) 416715 or John Simnett, Managing Director of Cumana, on (01483) 503121.

SJ Research has a policy of continual improvement. Whilst every effort has been made to ensure the accuracy of the information in this brochure, it cannot be guaranteed. ®All registered trademarks are observed.

SJ Research Ltd, J1 The Paddocks, 347 Cherry Hinton Road, Cambridge CB1 4DH
Telephone 01223 416715 Fax 01223 416440